

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US**

AUDITED FINANCIAL STATEMENTS

For the years ended December 31, 2022 and 2021



STOP THE ADDICTION FATALITY EPIDEMIC (SAFE) PROJECT US

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Stop the Addiction Fatality Epidemic
(SAFE) Project US
Arlington, Virginia

Opinion

We have audited the accompanying financial statements of Stop the Addiction Fatality Epidemic (SAFE) Project US (SAFE Project) (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Stop the Addiction Fatality Epidemic (SAFE) Project US as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of SAFE Project and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about SAFE Project's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of SAFE Project's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about SAFE Project's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

UHY LLP

Columbia, Maryland
May 3, 2023

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US**
STATEMENTS OF FINANCIAL POSITION
December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 2,716,085	\$ 1,815,451
Accounts receivable	3,050	606
Contributions and grants receivable	558,234	45,939
Prepaid expenses	2,942	-
Total current assets	<u>3,280,311</u>	<u>1,861,996</u>
NON-CURRENT ASSETS		
Website and application software, net	138,369	184,260
Security deposit	1,845	20,850
Total non-current assets	<u>140,214</u>	<u>205,110</u>
Total assets	<u>\$ 3,420,525</u>	<u>\$ 2,067,106</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable and accrued expenses	\$ 7,709	\$ 30,368
NET ASSETS		
Net assets without donor restrictions	2,912,816	2,036,738
Net assets with donor restrictions	500,000	-
Total net assets	<u>3,412,816</u>	<u>2,036,738</u>
Total liabilities and net assets	<u>\$ 3,420,525</u>	<u>\$ 2,067,106</u>

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US**
STATEMENTS OF ACTIVITIES
For the years ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Revenue and Support Without Donor Restrictions		
Contributions	\$ 2,558,013	\$ 1,816,053
Grants	500,000	378,500
Sponsorship contributions	-	83,000
Paycheck Protection Program government grants	-	225,593
Teaching and technical income and fees for services	113,897	83,350
Interest income	14,782	3,916
	<u>3,186,692</u>	<u>2,590,412</u>
Total revenue and support without donor restrictions		
Expenses		
Program services	1,959,468	2,236,088
General and administrative	227,129	162,000
Fundraising	124,017	64,950
	<u>2,310,614</u>	<u>2,463,038</u>
Total expenses		
Change in Net Assets without Donor Restrictions	<u>876,078</u>	<u>127,374</u>
Net Assets With Donor Restrictions		
Support and revenue with donor restrictions	<u>500,000</u>	<u>-</u>
Change in Net Assets with Donor Restrictions	<u>500,000</u>	<u>-</u>
Change in Net Assets	1,376,078	127,374
Net Assets, Beginning	<u>2,036,738</u>	<u>1,909,364</u>
Net Assets, Ending	<u>\$ 3,412,816</u>	<u>\$ 2,036,738</u>

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US
STATEMENT OF FUNCTIONAL EXPENSES
For the year ended December 31, 2022**

	Program Services	General and Administrative	Fundraising	Total
Labor and related costs:				
Salaries and wages	\$ 1,209,352	\$ 118,512	\$ 92,786	\$ 1,420,650
Employee fringe benefits	60,291	14,691	5,534	80,516
Payroll taxes	64,691	36,034	4,064	104,789
Contractors	138,250	16,500	-	154,750
Total labor costs	<u>1,472,584</u>	<u>185,737</u>	<u>102,384</u>	<u>1,760,705</u>
Direct program activities:				
Participant direct costs	66,312	-	-	66,312
Educational conferences and materials	124,486	250	732	125,468
Information technology and communications	13,125	709	-	13,834
Travel for events	46,447	2,832	420	49,699
Total direct program activities	<u>250,370</u>	<u>3,791</u>	<u>1,152</u>	<u>255,313</u>
Other expenses:				
Accounting and professional fees	56,800	21,802	-	78,602
Administration and management fees	-	8,409	-	8,409
Advertising	54,626	-	4,164	58,790
Amortization	46,891	-	-	46,891
Graphic design	6,950	-	-	6,950
Insurance	8,478	-	-	8,478
Legal	400	113	7,171	7,684
Merchant fees	585	-	4,287	4,872
Office supplies and expenses	14,727	2,430	1,455	18,612
Postage and delivery	2,009	47	379	2,435
Rent	42,354	4,800	2,650	49,804
Training	2,694	-	375	3,069
Total other expenses	<u>236,514</u>	<u>37,601</u>	<u>20,481</u>	<u>294,596</u>
Total expenses	<u><u>\$ 1,959,468</u></u>	<u><u>\$ 227,129</u></u>	<u><u>\$ 124,017</u></u>	<u><u>\$ 2,310,614</u></u>

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US
STATEMENT OF FUNCTIONAL EXPENSES
For the year ended December 31, 2021**

	Program Services	General and Administrative	Fundraising	Total
Labor and related costs:				
Salaries and wages	\$ 1,214,839	\$ 74,980	\$ 34,558	\$ 1,324,377
Employee fringe benefits	72,415	1,761	1,161	75,337
Payroll taxes	81,767	16,171	1,565	99,503
Contractors	289,939	5,500	11,375	306,814
Total labor costs	<u>1,658,960</u>	<u>98,412</u>	<u>48,659</u>	<u>1,806,031</u>
Direct program activities:				
Participant direct costs	174,651	-	-	174,651
Educational conferences and materials	101,354	-	-	101,354
Information technology and communications	14,273	838	140	15,251
Travel for events	29,510	500	22	30,032
Total direct program activities	<u>319,788</u>	<u>1,338</u>	<u>162</u>	<u>321,288</u>
Other expenses:				
Accounting and professional fees	34,567	19,713	-	54,280
Administration and management fees	-	6,340	-	6,340
Advertising	32,113	90	1,807	34,010
Amortization	93,490	-	-	93,490
Graphic design	4,175	-	-	4,175
Insurance	449	9,302	-	9,751
Legal	-	19,289	5,851	25,140
Merchant fees	93	-	2,136	2,229
Miscellaneous expenses	2,150	-	186	2,336
Office supplies and expenses	10,991	2,021	1,782	14,794
Postage and delivery	870	378	33	1,281
Rent	78,003	4,412	4,334	86,749
Training	439	705	-	1,144
Total other expenses	<u>257,340</u>	<u>62,250</u>	<u>16,129</u>	<u>335,719</u>
Total expenses	<u><u>\$ 2,236,088</u></u>	<u><u>\$ 162,000</u></u>	<u><u>\$ 64,950</u></u>	<u><u>\$ 2,463,038</u></u>

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US**
STATEMENTS OF CASH FLOWS
For the years ended December 31, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Cash Flows from Operating Activities		
Change in net assets	\$ 1,376,078	\$ 127,374
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Amortization	46,891	93,490
Decrease (increase) in assets:		
Accounts receivable	(2,444)	4,414
Contributions and grants receivable	(512,295)	(39,299)
Prepaid expenses	(2,942)	2,302
Security deposit	19,005	(5,775)
Increase (decrease) in liabilities:		
Accounts payable and accrued expenses	(22,659)	(48,585)
Net cash provided by operating activities	<u>901,634</u>	<u>133,921</u>
Cash Flows for Investing Activities		
Cash paid for website and application software	<u>(1,000)</u>	<u>(17,675)</u>
Net Change in Cash and Cash Equivalents	900,634	116,246
Cash and Cash Equivalents, Beginning	<u>1,815,451</u>	<u>1,699,205</u>
Cash and Cash Equivalents, Ending	<u><u>\$ 2,716,085</u></u>	<u><u>\$ 1,815,451</u></u>

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2022 and 2021**

NOTE 1 - NATURE OF THE ORGANIZATION AND PROGRAMS

Stop the Addiction Fatality Epidemic (SAFE) Project US (SAFE Project) is a nonprofit organization formed in the State of Virginia in 2018. SAFE Project was created to support action that will prevent fatal drug overdoses and mitigate the impact of substance use disorders on our society. The SAFE Project team of experts strive for meaningful action through various programs and lead efforts that are unifying, non-partisan, and evidence based. SAFE Project seeks meaningful metrics that strengthen the interdependent programs, and ultimately aims to achieve SAFE Project communities and SAFE Project campuses across the nation.

Programs:

SAFE Communities - The SAFE Communities initiative collaborates directly with individual communities across the country to assist their fight to end the addiction fatality epidemic. Through a series of programs, SAFE Project provides communities with individualized programming, technical assistance, and resources to achieve success.

SAFE Campuses - SAFE Campuses provides programming and technical assistance to all post-secondary institutions and their students. SAFE Campuses works directly with individual campus leaders to provide them with the tools and resources needed to support their students through all levels of the continuum of care. In addition to helping post-secondary institutions build supportive environments, SAFE Project works directly with students to ensure they receive the support and connection needed to successfully end addiction and promote recovery.

SAFE Choices - The SAFE Choices initiative works directly with primary and secondary students and their families to provide training to build resilience and coping skills, as well as education on the risks and signs of substance use disorder. The SAFE Choices program also provides resources for educators and youth-serving organizations to assist in their work to establish programs that can stop addiction and end the addiction fatality epidemic.

SAFE Workplaces - The SAFE Workplaces initiative works directly with individual businesses to help identify substance use disorder as a risk to the workplace and an employee's home. The SAFE Workplaces program provides each business with the tools to ensure that they are not only protecting their employees but also their employees' families. By similarly protecting the employees and their families, SAFE Workplaces is ensuring a healthy and more productive working environment.

SAFE Veterans - The SAFE Veterans initiative was created to provide immediate support to the unique needs of active-duty service members, veterans, their families, and caregivers. Each of these military-affiliated individuals face special pressures to their mental health and wellness. The SAFE Veterans program identifies the risks and targets immediate solutions to ensure that individualized resiliency and coping skills are made available. The SAFE Veterans initiative also provides a series of programs tailored to the individualized nature of these individuals to provide greater support towards identifying risk factors, applying coping skills and engaging in self-help while building resilience skills.

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2022 and 2021**

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States (GAAP), whereby revenue is recognized when earned and expenses are recognized when incurred.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking and savings account and short-term highly liquid investments, with original maturities of 90 days or less, designated for use in operations.

Property, Equipment, and Website

Property and equipment are stated at cost. Individual purchases of tangible property and improvements with a useful life of greater than one year and a cost basis of \$1,000 or greater, are capitalized on the straight-line basis over the estimated useful lives of the assets. Website and application software development costs are amortized over an estimated three-year useful life. Repairs and maintenance are expensed when incurred. When property and equipment are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts with any resulting gain or loss included in the statements of activities.

Net Assets

Net assets, revenue, gains, and losses are classified based on the existence or absence of contributions with donor-imposed restrictions. Accordingly, net assets of the SAFE Project and changes therein are classified and reported as follows:

Net assets without donor restrictions - Net assets without donor restrictions are available for use at the discretion of the Board of Directors (the Board) and/or management for general operating purposes.

Net assets with donor restrictions - Net assets with donor restrictions consist of assets whose use is limited by donor-imposed time and/or purpose restrictions. SAFE Project reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions. As of December 31, 2022 and 2021 net assets with donor time restrictions were \$500,000 and \$0, respectively.

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2022 and 2021**

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions and Grants Receivable

Contributions and grants receivable consist of unconditional promises to give and are recorded at the earlier of the date received or the date of receipt of a donor's non-contingent promises or pledge. Unconditional promises to give that are expected to be collected in one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discount is included in contribution revenue. The discount will be recognized as contribution revenue in future fiscal years as the discount is amortized over the duration of the contributions. SAFE Project's contributions and grants receivable as of December 31, 2022 and 2021 were \$558,234 and \$45,939, respectively. Based on management's evaluation of and expectation to collect the contributions and grants receivable within one year, no allowance for doubtful accounts was deemed necessary.

Accounts Receivable

Accounts receivables are recorded at the expected net realizable value. Management evaluates the collectability of such receivables and provides for an allowance when deemed necessary. As of December 31, 2022, no allowance for doubtful accounts receivable was deemed necessary.

Revenue Recognition

SAFE Project recognizes contributions received and made, including unconditional promises to give, as revenue in the period received or made. Contributions received are reported as either revenue without donor restrictions or revenue with donor restrictions. Contributions with donor restrictions that are used for the purpose specified by the donor in the same year as the contribution is received are recognized as revenue without donor restrictions. Conditional promises to give are not recognized until the conditions on which they depend are substantially met.

Technical assistance income and fees for services revenue are recognized when the services are incurred. Interest income is recognized as revenue when earned.

Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and functional expenses. The financial statements report expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. All expenses are allocated on the basis of estimates of time and effort except for direct costs associated with specific programs, which are recorded as expenses for the program benefited.

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US**
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2022 and 2021

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Advertising

SAFE Project expenses advertising for their programs as they are incurred. For the years ended December 31, 2022 and 2021, advertising expense totaled \$58,790 and \$34,010, respectively.

Income Taxes

SAFE Project is exempt from federal and state income taxes (except on unrelated business income) under Section 501(c)(3) of the Internal Revenue Code. No provision for income taxes has been recorded for the years ended December 31, 2022 and 2021, since SAFE Project had no taxable income from unrelated business activities.

The income tax position taken by the SAFE Project for any years open under the various statutes of limitations is that SAFE Project continues to be exempt from income taxes and that they have properly reported unrelated business income that is subject to income taxes. SAFE Project believes that there are no tax positions taken or expected to be taken that would significantly increase unrecognized tax liabilities within 12 months of the reporting date. None of SAFE Project's federal or state income tax returns are currently under examination.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Such estimates affect the reported amounts of revenue and expenses during the reporting period. Actual results may differ from those estimates.

NOTE 3 - WEBSITE AND APPLICATION SOFTWARE

The cost of the website, online application and accumulated amortization consisted of the following as of December 31:

	<u>2022</u>	<u>2021</u>
Website	\$ 194,155	\$ 193,155
Application software	<u>204,000</u>	<u>204,000</u>
Subtotal	398,155	397,155
Less, accumulated amortization	<u>(259,786)</u>	<u>(212,895)</u>
Website, net	<u>\$ 138,369</u>	<u>\$ 184,260</u>

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2022 and 2021**

NOTE 3 - WEBSITE AND APPLICATION SOFTWARE (Continued)

For the years ended December 31, 2022 and 2021, amortization expense totaled \$46,891 and \$93,490, respectively.

NOTE 4 - PAYCHECK PROTECTION PROGRAM (PPP) REFUNDABLE ADVANCE

SAFE Project received the first PPP loan of \$144,980 on April 24, 2020 and a second loan of \$225,593 on February 12, 2021 from a local bank under the Paycheck Protection Program (PPP) administered by the Small Business Administration (SBA). Established as part of the Coronavirus Aid, Relief and Economic Security Act (CARES Act), the PPP provides for loans to qualifying businesses and nonprofit organizations. The loans bear interest at 1% and mature in two years; however, monthly payments are deferred for ten months after the covered period. The loans are uncollateralized and are fully guaranteed by the Federal Government. SAFE Project initially recorded the loans as a refundable advance and subsequently recognized grant revenue in accordance with guidance for conditional contributions under *FASB ASC 958-605*; that is, once the measurable performance or other barrier and right of return of the PPP loan no longer existed. For the years ended December 31, 2021 and 2020, SAFE Project has recognized \$225,593 and \$144,980 of the loans as government grant revenue, respectively.

The PPP1 loan was forgiven on June 3, 2021. The second PPP loan balance and interest had been forgiven by the SBA on March 23, 2022. According to the rules of the SBA, SAFE Project is required to retain PPP loan documentation for six years after the date the loan is forgiven or repaid in full, and permit authorized representatives of the SBA, including representatives of its Office of Inspector General, to access such files upon request. Should the SBA conduct such a review and reject all or some of SAFE Project's judgments pertaining to satisfying PPP loan eligibility or forgiveness conditions, SAFE Project may be required to adjust previously reported amounts and disclosures in the financial statements.

NOTE 5 - RETIREMENT PLAN

SAFE Project maintains a discretionary contribution retirement plan for the benefit of its eligible employees, which qualifies under the Internal Revenue Code Section 401(k). There were no employer contributions during the years ended December 31, 2022 and 2021.

NOTE 6 - COMMITMENTS

SAFE Project has signed a membership agreement with an organization that offers workplace solutions to rent office space, conference space, and administrative support on a month-to-month basis. Rent expense for office space for the years ended December 31, 2022 and 2021 totaled \$49,804 and \$86,749, respectively.

**STOP THE ADDICTION FATALITY EPIDEMIC
(SAFE) PROJECT US
NOTES TO FINANCIAL STATEMENTS
For the years ended December 31, 2022 and 2021**

NOTE 7 - CONCENTRATIONS

Credit Risk

Financial instruments that potentially subject SAFE Project to credit risk include cash deposits with banks in excess of the insurance limitations of the Federal Deposit Insurance Corporation. At times, deposits may exceed federally insured deposit limits. Management does not consider this a significant concentration of credit risk.

Contributors

During the year ended December 31, 2022, approximately 81% of SAFE Project's total support and revenue was received from two donors. During the year ended December 31, 2021, approximately 39% of total support and revenue was received from one donor. As of December 31, 2022 and 2021, 39% and 32% of contributions and grants receivable were due from one donor, respectively. SAFE Project relies on the support of donors to ensure the continuing operations of the organization. Any significant reduction in contributions and grants may impact SAFE Project's ability to conduct its programs.

NOTE 8 - LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for operations within one year of the statement of financial position date of December 31, 2022 and 2021 are as follows:

	<u>2022</u>	<u>2021</u>
Cash and cash equivalents	\$ 2,716,085	\$ 1,815,451
Accounts receivable	3,050	606
Contributions and grants receivable	<u>558,234</u>	<u>45,939</u>
Total	<u>\$ 3,277,369</u>	<u>\$ 1,861,996</u>

SAFE Project maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations become due.

NOTE 9 - SUBSEQUENT EVENTS

In preparing these financial statements, SAFE Project has evaluated events and transactions for potential recognition or disclosure through May 3, 2023, which is the date the financial statements are available to be issued.